

TROX BUNDLES ITS SERVICE ACTIVITIES

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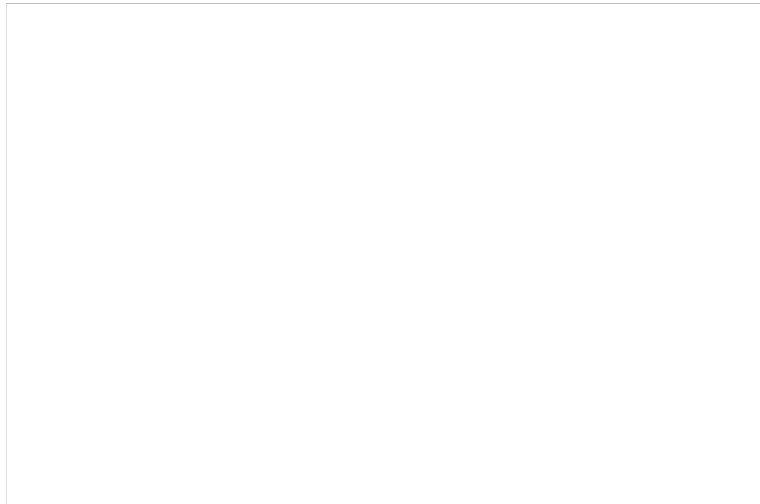
TROX GmbH and the new TROX HGI GmbH have agreed on an operative and strategic service cooperation. On an organisational level, on 1 September 2017 TROX GmbH will as a first step transfer all of its service activities to a new business, TROX Service GmbH. The medium-term goal is to have all service activities of TROX Service GmbH managed by the new TROX HGI GmbH.

This is TROX's response to the increasing demand from customers for ancillary services in addition to systems. The interconnected and integrated TROX systems LABCONTROL, X-CUBE control (for air handling units), X-AIRCONTROL and TROXNETCOM (for fire protection and smoke extract) require working more closely with customers, and then from the design stage to commissioning. These services plus maintenance and a 24/365 hotline with online support (Remote Operation Centre) are now provided by the new TROX HGI GmbH and TROX Service GmbH joint operation.

Norbert Heger, Managing Director of TROX HGI GmbH, and Michael Buschmann, previously Head of Product Management for Fire Protection and Smoke Extract Systems with TROX GmbH, will be taking on management of TROX Service GmbH.

Service operation will be significantly improved by this pooling of resources, and will be further expanded in future. Existing services remain unchanged, as will the familiar contacts. Two new members expand the team, other changes include the new name TROX Service GmbH and the website: www.trox-service.de.

In the context of the increasing automation of building services, there is a strategic necessity to offer customers dedicated service in addition to systems throughout the product life cycle. 'With TROX Service GmbH and TROX HGI GmbH, we are offering our customers specific expertise and services,' says Udo Jung, CEO of TROX GmbH, explaining the strategic restructuring in the area of service.



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TROX is leading in the development, manufacture and sale of components, units and systems for the ventilation and air conditioning of rooms. With 27 subsidiary companies in 27 countries on 5 continents, 14 production facilities, and importers and representatives, TROX is present in over 70 countries. Founded in 1951, global market leader TROX, whose international head office is in Germany, generated in 2016 with a total of 3,770 employees around the globe revenues of nearly €500 million.

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